

MSS In The Know

Issue 21 – July 23, 2019

CURTIS1000



Save Time and Hassle with SFDC's Lead Upload Tool

Going to a trade show and have an attendee list or a purchased list of leads? If so, use the handy upload template to quickly get your information into SFDC. In fact, you should use these templates anytime you have 20 or more leads, contacts or companies that you would like added to SFDC.

The templates are located under the "Knowledge" area of the site, with the article title "[How to upload a list of leads or contacts?](#)"

Contact: [Paula Heyer](#)

Also: If you or your manager need to transfer 20 or more account relationships, contacts, leads and/or opportunities to another representative, reach out to the SFDC User Support Team. We can provide a current listing, as well as a column for edits and mass uploads to file with your changes.

If you need help or have suggestions, please contact [Salesforce User Support team](#) or chatter us @Salesforce.com Support.



Time to Test Your Taylor Corporation Trivia Knowledge

Enjoy a break from everyday business and take a shot at answering these fun Taylor Corporation trivia questions!

1. Where can employees view benefits and pay information, request time off and update their personal information?
2. What major Minnesota State University Mankato landmark did the Glen A. Taylor Foundation help fund?
3. How many environmental certifications and programs does Taylor boast?
4. How many Communities of Practice does Taylor have for employees?

5. How many tons of paper, plastic and metal does Taylor recycle every year?
6. Where can employees find a glossary of Taylor acronyms?
7. What is Glen Taylor's approximate net worth?
8. Where did Deb Taylor work before coming to Minnesota?
9. What percentage of Nike's branded store signage does Taylor produce?
10. How many gift cards does Taylor produce every year?

Check out the answers on page 4.

Contact: [Allison Gustad](#)



Answers to the Taylor Corporation Quiz (see page 2):

1. Where can employees view benefits and pay information, request time off and update their personal information?

Answer: HRConnect

2. What major Minnesota State University Mankato landmark did the Glen A. Taylor Foundation help fund?

Answer: Taylor Center, a 4,800-seat facility that houses the university's basketball, volleyball and wrestling teams; admissions office; Hall of Champions; and events such as commencement ceremonies, concerts and lectures

3. How many environmental certifications and programs does Taylor boast? **Answer: Three**

4. How many Communities of Practice does Taylor have for employees?

Answer: 17 communities, such as Analytics, eMail Marketing, Search Engine Optimization and Web Development – A Community of Practice is an environment where members share knowledge, solve problems, learn new techniques, seek input on new ideas and foster innovative thinking. You can access our Communities of Practice Sharepoint site via Compass.

5. How many tons of paper, plastic and metal does Taylor recycle every year?

Answer: More than 10,000 tons

6. Where can employees find a glossary of Taylor acronyms?

Answer: Compass

7. What is Glen Taylor's approximate net worth?

Answer: \$2.9 billion

8. Where did Deb Taylor work before coming to Minnesota?

Answer: Liberty Mutual, in Boston

9. What percentage of Nike's branded store signage does Taylor produce?

Answer: 100%

10. How many gift cards does Taylor produce every year?

Answer: Nearly 1 billion